



BEACHHEAD

## PRESS CUTTING

CLIENT Investment Solution

PUBLICATION The Citizen

DATE 25 APRIL 2007

---

# Hlumani fund in the black

## **DIKATSO MAMETSE**

INVESTMENT Solutions (IS) has an unusual fund, Hlumani, which focuses on selecting black-owned investment managers.

The portfolio is aimed at investors with a long-term horizon, and is part of the multi-manager's boutique manager portfolio range, which includes a fund of emerging asset management companies.

With Hlumani IS identified investment management firms which are more than 50% black-owned, and which have a solid business model, a strong potential to provide good sustainable investment returns and where most of the key investment management decision-makers are black.

The asset managers, which include Renaissance, Kagiso and Argon Asset Managers, are given specific mandates aimed at high

growth in capital value through active share selections.

IS's MD Steven Braudo said black asset managers were developing well.

"There is more black talent coming into the industry. What's key is to see how they perform in a down market. Renaissance is impressive. Finding black talent is difficult, as guys coming in have no track record, but you get companies giving them support and bigger companies offering them opportunities," Braudo said.

IS has an investment pool of R130bn. It doesn't buy or sell stocks, but manages firms that do.

"You need somebody who can understand the asset management industry and asset manager. No individual pension fund trustee can do this full-time," Braudo said.

[dikatso@moneyweb.co.za](mailto:dikatso@moneyweb.co.za)